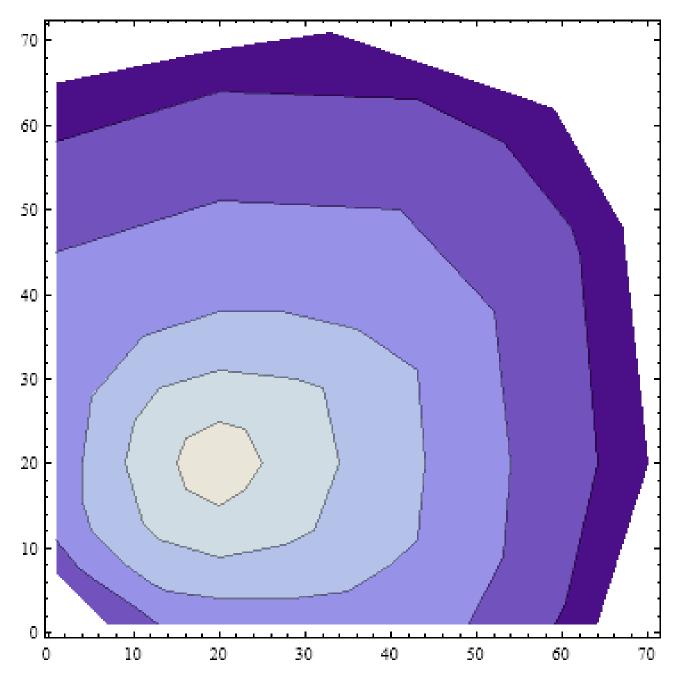
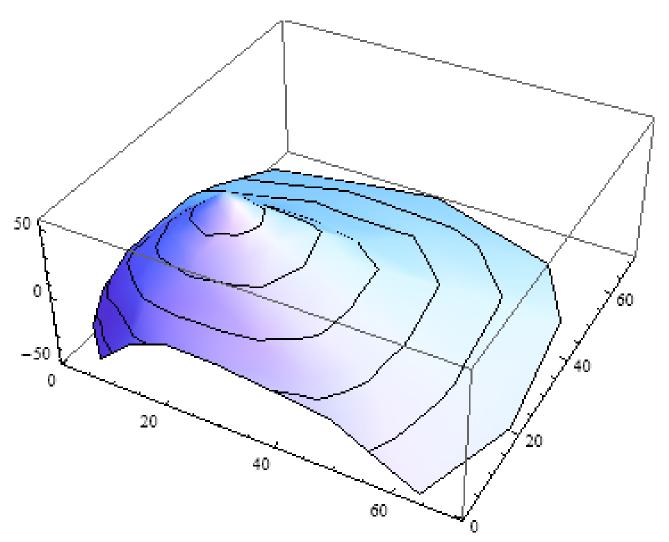
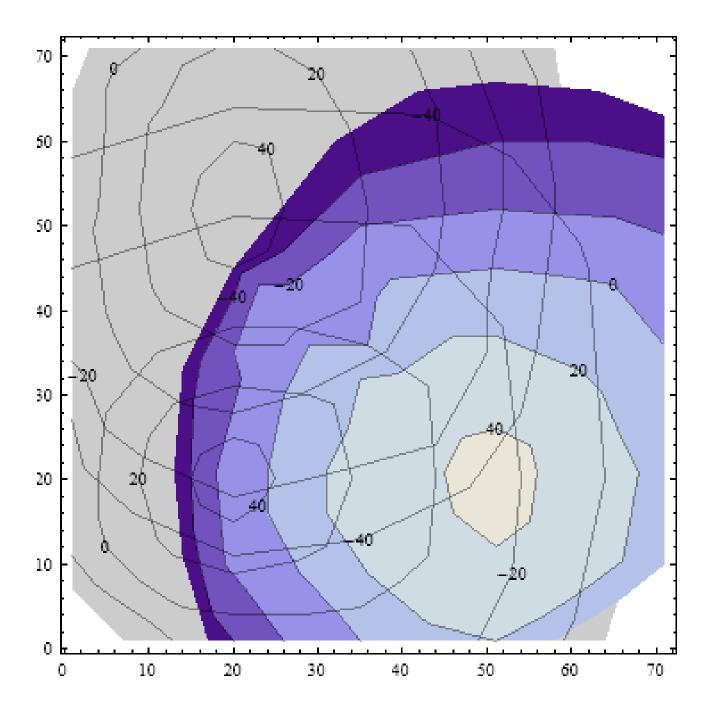
Slides for Talk D:\Sync WritingEcon Trips Humor\Multi Person Adjustment Theory With Externatilities 12x09\Materials for Talk started 3x11x10\ 03/11/10 08:04 AM



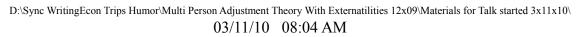
Slides for Talk

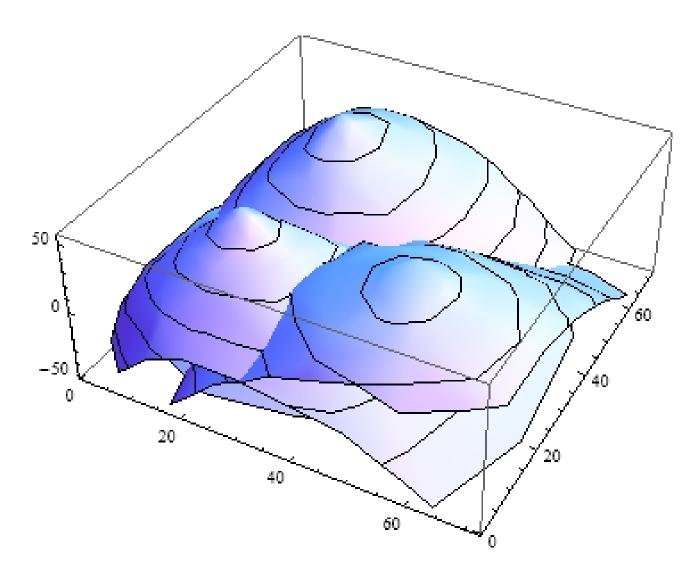
D:\Sync WritingEcon Trips Humor\Multi Person Adjustment Theory With Externatilities 12x09\Materials for Talk started 3x11x10 03/11/10 08:04 AM



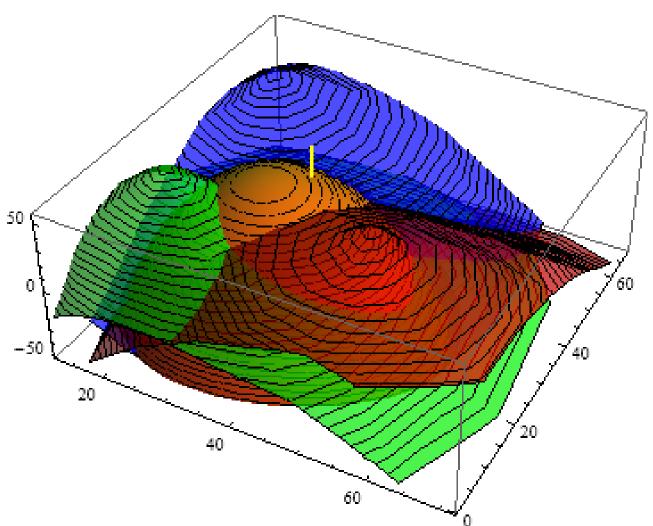


Slides for Talk



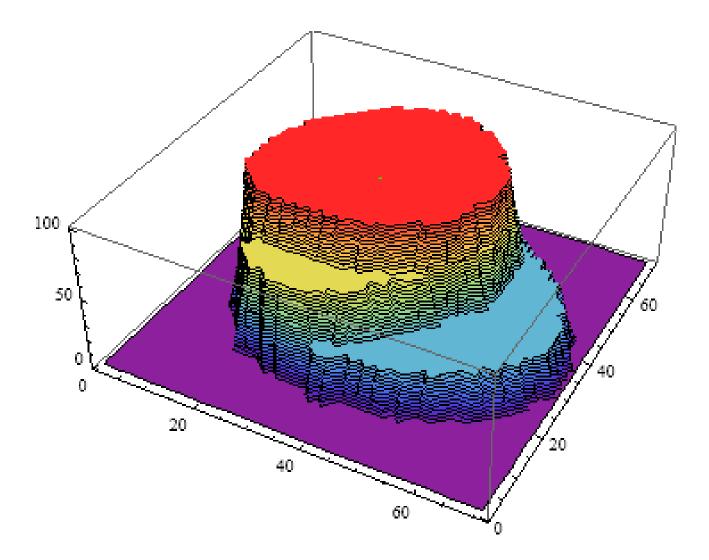


Aggregate Sum of Individual Smoothed/Fitted Value Data (Shows total benefit as if individual benefits were pooled.) (Division of gain to be negotiated?)]



Slides for Talk D:\Sync WritingEcon Trips Humor\Multi Person Adjustment Theory With Externatilities 12x09\Materials for Talk started 3x11x10\ 03/11/10 08:04 AM

Voting Percentages: What % Prefer Each Allocation to Initial Allocation Point (light dot) (As persons get more similar, areas with high % advocates expand)

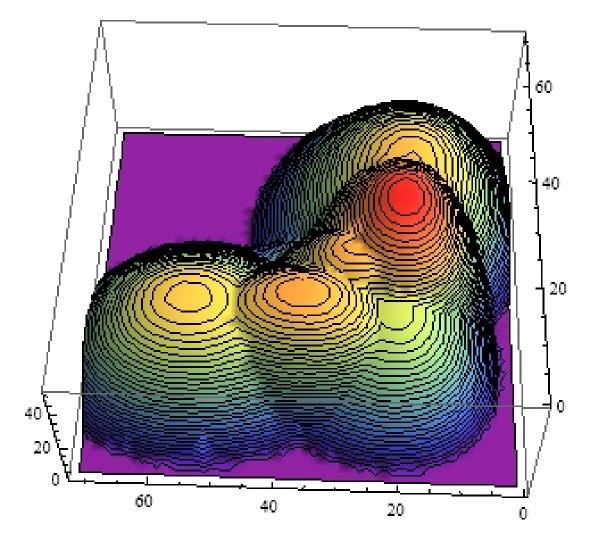


Slides for Talk

D:\Sync WritingEcon Trips Humor\Multi Person Adjustment Theory With Externatilities 12x09\Materials for Talk started 3x11x10 03/11/10 08:04 AM

"Positives Only" Sum of Value-Benefits

(Each reallocation point excludes negative values from persons who expect to lose absent negotiation.)



"Positive-Only" Graph versus Aggregate Graph (Dramatizes the temptation to coerce, benefit from ignoring losses.)

