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[Office Hours and Contact Info:](#)

Telephone: 512-633-7482

Email: jcrane@austincc.edu or
mcrane@crsusa.org

Office hours 12:00–4:00 PM, Weekdays by
telephone – Others by appointment



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Classes

RELE 2331—Real Estate Brokerage: Study of law of agency, planning and organization, operational policies and procedures, recruiting, selection and training of personnel, records and control, and real estate firm analysis and expansion criteria.

RELE 2331 Class Syllabus—see Blackboard

RELE 1311—Law Contracts: Review of real estate contracts required by Section 6A (3) of the Real Estate License Act with emphasis on general contract law requirements. Also covers the purpose, history, and working process of the Broker-Lawyer Committee. Includes preparation of real estate contract forms with emphasis on the most commonly used forms.

RELE 1311 Class Syllabus—see Blackboard

Mandatory Distance Learning Class Orientation—see Blackboard

TEXAS REAL ESTATE EXAM PREP COURSE: Free to ACC Real Estate students. Offered near the end of each semester, this 2-day class consists of practice exams, lectures and other learning aids in preparation for the State salesperson exam. See course catalog for dates.

About the Instructor

Michael Crane was first licensed in Real Estate in 1972 and has been a Broker since 1976. He is a practicing real estate professional and has operated his own firm since 1982. Licensed as a General Real Estate Appraiser through much of the 1990's Mr. Crane has extensive experience in the sale, management, marketing, appraisal, finance and investment of Real Estate. He has taught courses in Real Estate at Austin Community College since 1993.

Mr. Crane received his BLS Degree in Real Estate from St. Edward's University and has completed advanced valuation courses through the Appraisal Institute and the American Society of Appraisers, and, studied Financial Planning at the University of Texas. He is an Instructor for the University of Texas Professional Development Center in Small Business topics and is an approved MCE Instructor for core and elective classes by the Texas Real Estate Commission.