Unit Name: Enrollment

Management

Unit Review Leader: Patty Behr

Today's Date: 12/20/2013

1 Unit Description

Share information about your unit for other people such as, general public, deans, VP's, support staff, and the greater Austin community. This is an opportunity to promote your unit, share information to ground requests for resources and funding, promote collaboration and inform and recruit students. Once this information is pulled together, units will update this on a yearly basis.

1.1 What is your Mission?
(What is the purpose of the unit? What do you do?)
Recruit throughout the ACC service area by providing prospective students information regarding
college services and programs.
1.1.1 How does the mission of the unit support the mission of the college?
Recruitment is fundamental to ensuring an adequate number of students enroll.

1.2 Please tell us who you serve.	
(Faculty, staff, external partners, distance learning, students, etc.)	_
All prospective students who have the ability to benefit from college.	
1.3 What services or products does the unit provide?	
The Recruiters provide visits to the high schools to assist with the enrollment process, and they	
provide presentations to the community.	
1.3.1 What is the impact of your unit's activities on students or other key stakehold Students make a decision to enroll and pursue their college education.	ers?

1.3.2 What are your unit's goals and what A-1 initiatives are they mapped to?

Board Policy A-1 Intended Outcomes

Student Success Initiatives

- SSI1 Increase persistence (term-to-term & fall to fall)
- SSI2 Complete developmental and adult education course progression to credit courses
- SSI3 Increase completion of all attempted courses with a "C" or better
- SS14 Increase degree/certificate graduates and transfer rates
- SSI5 Increase success equity across all racial/ethnic/gender/income groups

Institutional Effectiveness

- <u>IE1</u> Balanced instructional offerings among the College's mission elements;
- **<u>IE2</u>** A teaching and learning environment that encourages students to be active, life-long learners;
- <u>IE3</u> Accessible and affordable post-secondary and higher education programs and services for all who qualify and have the ability to benefit;
- <u>IE4</u> Enrollments reflecting diverse and traditionally underserved populations in numbers that represent the local populations of our Service Area;
- IE5 Job placement from career workforce programs into family-wage careers;
- <u>IE6</u> Efficiently administered programs and services that create an institution that is a good place to work, learn, and otherwise experience the higher-education process.

Goal	Unit Goal	Board Policy A-1										
#	(description) Example goal: Promote the use of accurate and accessible information in a professional and ethical manner by ACC organizational units.	SSI1	SSI2	SSI3	SSI4	SSI5	IE1	IE2	IE3	IE4	IE5	IE6
UG1	Recruit minority group members to enroll at ACC in proportions matching their representation in the ACC service area.					>			>	>		
UG2												
UG3												
UG4												
UG5												

> this table will link to other areas in this report

▶ If you need more space than this table allows, contact OIEA for a separate form.

1.3.2 What are Unit Outcomes and Unit Measures?

► Each unit may have up to 2 separate measures to support each Unit Outcome

Goal	Unit Goal	Outcome		Measure #	Unit Measure
#	(description)	#	(description)		(description)
	Example goal: Promote the use of accurate and accessible information in a professional and ethical manner by ACC organizational units.		Example outcome: Maintain a system [The Information Portal System "TIPS"] that allows staff and faculty to access enrollment-related data for planning and decision making.		Example measure: Measure usage of TIPS by computing average number of TIPS users per month for fiscal year.
		UO1.1	The student enrollment demographics match the proportions of Hispanics, African- Americans, Asians, and Native Americans in the ACC service area.		Percentage of students 18 to 44 years old who Percentage of students 18 to 44 years old who are Hispanic.
LIG1	Recruit minority group members to enroll at ACC in proportions matching their	UO1.2		UM1.2.1	
001	representation in the ACC service area.			UM1.2.2 UM1.3.1	
	representation in the FIE & service circuit	UO1.3		UM1.3.1	
		UO1.4		UM1.4.1 UM1.4.2	
		UO1.5		UM1.5.1	
				UM1.5.2	
		UO2.1		UM2.1.1 UM2.1.2	
				UM2.2.1	
		UO2.2		UM2.2.2	
		1102.2		UM2.3.1	
UG2	o	UO2.3		UM2.3.2	
		UO2.4		UM2.4.1	
		002.4		UM2.4.2	
		UO2.5		UM2.5.1	
		302.0		UM2.5.2	

Goal	Unit Goal	Outcome	Unit Outcome	Measure #	Unit Measure
#	(description)	#	(description)		(description)
		UO3.1		UM3.1.1	
				UM3.1.2	
		UO3.2		UM3.2.1	
				UM3.2.2	
UG3		UO3.3		UM3.3.1	
003	Ů			UM3.3.2	
		UO3.4		UM3.4.1	
				UM3.4.2	
		UO3.5		UM3.5.1	
				UM3.5.2	
		UO4.1		UM4.1.1	
			UM4.1.2		
		UO4.2	UM4.2.1		
				UM4.2.2	
UG4		UO4.3		UM4.3.1	
004	U			UM4.3.2	
		UO4.4		UM4.4.1	
				UM4.4.2	
		UO4.5		UM4.5.1	
				UM4.5.2	
		UO5.1		UM5.1.1	
				UM5.1.2	
		UO5.2		UM5.2.1	
				UM5.2.2	
ПСЕ		UO5.3		UM5.3.1	
UG5	U			UM5.3.2	
		UO5.4		UM5.4.1	
				UM5.4.2	
		UO5.5		UM5.5.1	
				UM5.5.2	

> this table will link to other areas in this report

[►] If you need more space than this table allows, contact OIEA for a separate form.

2.5.2 Unit Outcomes Assessment

Measure # (linked from 1.3.2)	Unit Measure (description) (linked from 1.3.2)	Unit Baseline data (for the unit measure)	Unit Current Data (for the unit measure)	Unit Target data (for the unit measure)	Unit Current Status (% of target data)	Outcome # (linked from 1.3.2)
	Example unit measure: Measure usage of TIPS by computing average number of TIPS users per month for fiscal year.					
UM1.1.1	Percentage of students 18 to 44 years old who are African-American.	0.00	0.00	0.07	0.00	UO1.1
UM1.1.2	Percentage of students 18 to 44 years old who are Hispanic.	0.00	0.00	0.41	0.00	UO1.1
UM1.2.1	0					UO1.2
UM1.2.2	0					UO1.2
UM1.3.1	0					UO1.3
UM1.3.2	0					UO1.3
UM1.4.1	0					UO1.4
UM1.4.2	0					UO1.4
UM1.5.1	0					UO1.5
UM1.5.2						UO1.5
UM2.1.1	0					UO2.1
UM2.1.2	0					UO2.1
UM2.2.1	0					UO2.2
UM2.2.2	0					UO2.2
UM2.3.1	0					UO2.3
UM2.3.2	0					UO2.3
UM2.4.1						UO2.4
UM2.4.2						UO2.4
UM2.5.1						UO2.5
UM2.5.2						UO2.5
UM3.1.1						UO3.1
UM3.1.2						UO3.1
UM3.2.1						UO3.2
UM3.2.2						UO3.2
UM3.3.1						UO3.3

Measure	Unit Measure	Unit	Unit	Unit	Unit	Outcome
#	(description)	Baseline data	Current Data	Target data	Current Status	#
(linked from	(linked from 1.3.2)	(for the unit	(for the unit	(for the unit	(% of target	(linked from
1.3.2)		measure)	measure)	measure)	data)	1.3.2)
UM3.3.2						UO3.3
UM3.4.1						UO3.4
UM3.4.2						UO3.4
UM3.5.1						UO3.5
UM3.5.2						UO3.5
UM4.1.1						UO4.1
UM4.1.2						UO4.1
UM4.2.1						UO4.2
UM4.2.2						UO4.2
UM4.3.1						UO4.3
UM4.3.2						UO4.3
UM4.4.1						UO4.4
UM4.4.2						UO4.4
UM4.5.1						UO4.5
UM4.5.2						UO4.5
UM5.1.1						UO5.1
UM5.1.2						UO5.1
UM5.2.1						UO5.2
UM5.2.2						UO5.2
UM5.3.1						UO5.3
UM5.3.2						UO5.3
UM5.4.1						UO5.4
UM5.4.2						UO5.4
UM5.5.1	0					UO5.5
UM5.5.2	0					UO5.5

Measure	Unit Measure	Unit	Unit	Unit	Unit	Outcome
#	(description)	Baseline	Current	Target	Current	#
(linked from	(linked from 1.3.2)	data	Data	data	Status	(linked from
1.3.2)		(for the unit	(for the unit	(for the unit	(% of target	1.3.2)
		measure)	measure)	measure)	data)	1.5.2)

2.5.3 If you have qualitative data that cannot be entered in data table above, please describe them	

3 Improvement Plan

Outline your unit's objectives (improvements) based on the challenges and opportunities you determined in the analysis section (Part 2). Include a list of the objectives (improvements) you propose and measures for success.

3.1 Unit Objectives (improvements), Measures, Challenges or opportunities

	to table 4)	01: #	01: ::	01: "			544	51111111
Objective #	Objectives (Improvements)	Objective Measure	Objective Baseline data	Objective Target data	Opportunity or challenges identified	Responsible person	Related Unit Outcome #	Related Unit Outcome
	Example: Develop a new	Example: Measure			Example: Review of activity			
	workshop curriculum to	participation in OIEA			accessing TIPS indicated			
	train faculty and staff on	workshops by computing			that most TIPS users were			
	how to access enrollment-	number of participants at			OIEA staff; need to expand			
	related data through TIPS.	OIEA training sessions			use of TIPS to more staff and			
	C C	during fiscal year.			faculty.			
	Minority programs have been	Measure participation of	36.85	40.00		Patty Behr	UO1.1	The student enrollment
	designed to assist with student	programs by utilizing sign-in			engaging in specifically			demographics match the
OB1.2		Measure participation of	100.00	100.00		Patty Behr	UO1.2	
OB1.3	Youth workshops, and minority	programs by utilizing sign-in			engaging in specifically		UO1.3	
021.0							001.0	
OB1.4							UO1.4	
OB1.5							UO1.5	
OB2.1		Measure participation of	100.00	100.00		Patty Behr	UO2.1	
OB2.2	graduation Providing a pathway for	programs by utilizing sign-in Measure participation of	100.00	100.00	provided. Student participation. Increasing the number of	Patty Behr	UO2.2	
ODZ.Z	students to remain engaged	programs by utilizing	100.00	100.00	student participation.	alty Delli	002.2	
OB2.3	Provide a service to the	Measure participation of use	100.00	100.00		Patty Behr	UO2.3	
	community for onsite and offsite	through the online requests and			provided. Student participation.			
OB2.4							UO2.4	
OB2.5							UO2.5	
OB3.1							UO3.1	
OB3.2							UO3.2	
OB3.3							UO3.3	
OB3.4							UO3.4	
OB3.5							UO3.5	
OB4.1							UO4.1	

Objective #	Objectives (Improvements)	Objective Measure	Objective Baseline data	Objective Target data	Opportunity or challenges identified	Responsible person	Related Unit Outcome #	Related Unit Outcome
OB4.2							UO4.2	
OB4.3							UO4.3	
OB4.4							UO4.4	
OB4.5							UO4.5	
OB5.1							UO5.1	C
OB5.2							UO5.2	C
OB5.3							UO5.3	C
OB5.4							UO5.4	C
OB5.5	5.5						UO5.5	C

Objective #	Objectives (Improvements)	Objective Measure	Objective Baseline data	Objective Target data	Opportunity or challenges identified	Responsible person	Related Unit Outcome #	Related Unit Outcome
YES	es the unit have sufficient co	NO	✓			m effectively?	•	
G.E. 1		ore efficient marketing strategies				y awareness and	d participatio	on.

3.3 Objectives and Key Strategies with Timeline and Costs

> (N	➤ (NO more than 3 strategies for each objective (improvement)								
Objective Key Strategy #	Objective Key Strategy	Timeline	Related Facilities Needs (details)	Related Staffing Needs (details)	Related Equip/Tech Needs (details)	Other Related Needs (details)	Total costs	Related Objective (Improvements)	Related Objectives (Improvements)
	OIEA staff will develop content for a new TIPS training workshop.	Year 1					\$ 100	OB1.1	
·	OIEA staff will create a short video that will be posted on the website demonstrating how to use TIPS.	Year 2					\$ 1,500	OB1.1	
·	OIEA staff will offer at least one new workshop through Professional Development Office.	Year 3					\$20,000	OB1.1	
	Increase student success and retention	Year 1		Program Specialist			\$40,000		Minority programs have been
OKS1.1.2								OB1.1	designed to assist with student needs
OKS1.1.3									
	Promoting education and leadership	Year 2		Guest Speakers, Workshop		Workshop supplies	\$ 1,500		Developed Leadership and
OKS1.2.2								OB1.2	Youth workshops, and minority
OKS1.2.3									mentoring meetings.
OKS1.3.1									inioetingo.
OKS1.3.2								OB1.3	0
OKS1.3.3									
OKS1.4.1									
OKS1.4.2								OB1.4	
OKS1.4.3									

Objective Key Strategy #	Objective Key Strategy	Timeline	Related Facilities Needs (details)	Related Staffing Needs (details)	Related Equip/Tech Needs (details)	Other Related Needs (details)	Total costs	Related Objective (Improvements)	Related Objectives (Improvements)
OKS1.5.1									
OKS1.5.2								OB1.5	
OKS1.5.3									
OKS2.1.1	Mentoring, Tutoring, Workshops, Leadership								
OKS2.1.2	Workshops, Leadership							OB2.1	Success, retention and graduation
OKS2.1.3									and graduation
OKS2.2.1	Mentoring, Tutoring, Workshops, Leadership			Tutors			\$35,000		Providing a pathway for
OKS2.2.2	Workshops, Leadership							OB2.2	students to remain engaged throughout the year in academia.
OKS2.2.3									
OKS2.3.1	Marketing								Provide a service to the community for onsite and
OKS2.3.2								OB2.3	
OKS2.3.3									offsite access to ACC.
OKS2.4.1									
OKS2.4.2								OB2.4	
OKS2.4.3									
OKS2.5.1									
OKS2.5.2								OB2.5	
OKS2.5.3									
OKS3.1.1									
OK\$3.1.2								OB3.1	0

Objective Key Strategy #	Objective Key Strategy	Timeline	Related Facilities Needs (details)	Related Staffing Needs (details)	Related Equip/Tech Needs (details)	Other Related Needs (details)	Total costs	Related Objective (Improvements)	Related Objectives (Improvements)
OKS3.1.3									
OKS3.2.1									
OKS3.2.2								OB3.2	
OKS3.2.3									
OKS3.3.1									
OKS3.3.2								OB3.3	
OKS3.3.3									
OKS3.4.1									
OKS3.4.2								OB3.4	
OKS3.4.3									
OKS3.5.1									
OKS3.5.2								OB3.5	
OKS3.5.3									
OKS4.1.1									
OKS4.1.2								OB4.1	
OKS4.1.3									
OKS4.2.1									
OKS4.2.2								OB4.2	
OKS4.2.3									
OKS4.3.1									

Objective Key Strategy #	Objective Key Strategy	Timeline	Related Facilities Needs (details)	Related Staffing Needs (details)	Related Equip/Tech Needs (details)	Other Related Needs (details)	Total costs	Related Objective (Improvements)	Related Objectives (Improvements)
OKS4.3.2								OB4.3	
OKS4.3.3									
OKS4.4.1									
OKS4.4.2								OB4.4	
OKS4.4.3									
OKS4.5.1									
OKS4.5.2								OB4.5	
OKS4.5.3									
OKS5.1.1									
OKS5.1.2								OB5.1	0
OKS5.1.3									
OKS5.2.1									
OKS5.2.2								OB5.2	
OKS5.2.3									
OKS5.3.1									
OKS5.3.2								OB5.3	
OKS5.3.3									
OKS5.4.1									
OKS5.4.2								OB5.4	
OKS5.4.3									

Objective Key Strategy #	Objective Key Strategy	Timeline	Related Facilities Needs (details)	Related Staffing Needs (details)	Related Equip/Tech Needs (details)	Other Related Needs (details)	Total costs	Related Objective (Improvements)	Related Objectives (Improvements)
OKS5.5.1									
OKS5.5.2								OB5.5	5.5
OKS5.5.3									

Objective Key Strategy #	Objective Key Strategy	Timeline	Related Facilities Needs (details)	Related Staffing Needs (details)	Related Equip/Tech Needs (details)	Other Related Needs (details)	Total costs	Related Objective (Improvements)	Related Objectives (Improvements)
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3.4 Describe how the evaluation measures are appropriate and relevant for the proposed objectives (improvements).
To obtain feedback from prospective and current students, and current faculty and staff.
3.5 Describe the process used to evaluate the results of your improvements (objectives), and indicate who participated in the review
We review feedback during team meetings and everyone gives input on data.

4 Evaluation and Reporting

Present the quantitative and qualitative information (data) you collected after implementing each proposed solution/strategy in your unit plan, and write a summary of results and analysis of future needs. This section is to be completed after your unit's objectives (improvements) have been implemented and data has been collected on the success of the improvements.

4.1 Evaluation of Implemented Objectives

	ne data linked to table 3.1)						
Objective #	Objectives (Improvements)	Objective Measure (conditions/ criteria)	Objective Baseline data	Objective Current data	Objective Target data	Current data (as % of target)	Related Unit Outcome
Example	Develop a new workshop curriculum to train faculty and staff on how to access enrollment-related data through TIPS.	Measure participation in OIEA workshops by computing number of participants at OIEA training sessions during fiscal year.					UO1.1
	Minority programs have been designed to assist with student needs	Measure participation of programs by utilizing sign-in sheets	36.85		40.00	0%	UO1.1
	Developed Leadership and Youth workshops, and minority mentoring meetings.	Measure participation of programs by utilizing sign-in sheets	100.00		100.00	0%	UO1.2
	0	0	0.00		0.00	#DIV/0!	UO1.3
OB1.4						#VALUE!	UO1.4
OB1.5						#VALUE!	UO1.5
OB2.1	Success, retention and graduation	Measure participation of programs by utilizing sign-in sheets	100.00		100.00	0%	UO2.1
	Providing a pathway for students to remain engaged throughout the year in academia.	Measure participation of programs by utilizing applications and sign-in sheets	100.00		100.00	0%	UO2.2
	Provide a service to the community for onsite and offsite access to ACC.	Measure participation of use through the online requests and internal database.	100.00		100.00	0%	UO2.3
OB2.4						#VALUE!	UO2.4
OB2.5						#VALUE!	UO2.5
OB3.1	0					#VALUE!	UO3.1
OB3.2						#VALUE!	UO3.2
OB3.3						#VALUE!	UO4.3
OB3.4						#VALUE!	UO3.4

Objective #	Objectives (Improvements)	Objective Measure (conditions/ criteria)	Objective Baseline data	Objective Current data	Objective Target data	Current data (as % of target)	Related Unit Outcome
OB3.5						#VALUE!	UO3.5
OB4.1						#VALUE!	UO4.1
OB4.2						#VALUE!	UO4.2
OB4.3						#VALUE!	UO4.3
OB4.4						#VALUE!	UO4.4
OB4.5						#VALUE!	UO4.5
OB5.1	0					#VALUE!	UO5.1
OB5.2						#VALUE!	UO5.2
OB5.3						#VALUE!	UO5.3
OB5.4						#VALUE!	UO5.4
OB5.5	5.5					#VALUE!	UO5.5

Objective #	Objectives (Improvements)	Objective Measure (conditions/ criteria)	Objective Baseline data	Objective Current data	Objective Target data	Current data (as % of target)	Related Unit Outcome
	ly summarize the degree to which the ta Note the key strategies or activities designa	rgets were met. ed to implement the objectives (improvemen	ts)				
4.3 Wha	nt impact did your implemented improver	nents (objectives) have on the unit's goa	ls and outo	comes?			

Objective #	Objectives (Improvements)	Objective Measure (conditions/ criteria)	Objective Baseline data	Objective Current data	Objective Target data	Current data (as % of target)	Related Unit Outcome
4.4 Brief	fly describe how the results of the improv	rements contributed to advancing the mis	ssion and g	oals of the	college.		