Nonverbal Communication

Chapter 5 –
Nonverbal Communication Defined

- "Oral and nonoral messages expressed by other than linguistic means."

<table>
<thead>
<tr>
<th>Types of Communication</th>
<th>Vocal Communication</th>
<th>Nonvocal Communication</th>
</tr>
</thead>
<tbody>
<tr>
<td>Verbal Comm</td>
<td>Spoken words</td>
<td>Written words</td>
</tr>
<tr>
<td>Nonverbal Comm</td>
<td>Tone of voice, sighs, screams, volume, etc.</td>
<td>Gestures, movement, appearance, facial, etc.</td>
</tr>
</tbody>
</table>

Characteristics & Importance of Nonverbal Communication (NVC)

- NVC is omnipresent – has communicative value
- NVC is primarily relational
- NVC is ambiguous
- NVC skills are important

Influences on NVC

- Culture
- Gender
Functions of NVC
- Repeating/Complementing/Accenting
- Substituting
- Regulating
- Contradicting
- Deceiving

Channels/Types of NVC
- Kinesics – Postures & Gestures
  - manipulators
- Facial communication
- Voice - paralanguage
- Haptics (touch)
- Physical Attractiveness
- Artifactual - clothing
- Proxemics (distance) communication
- Chronemics (time)
- Territoriality
- Environment

Body Language/Kinesics
- Posture
- Manipulators/Adaptors
Facial Communication

- 6 Basic emotions
- Affect blends
- Smile & Eyes

Voice/Paralanguage

- Nonverbal vocal messages. (tone/rate/pitch/volume/pauses)
- The sounds that accompany words, except for the words themselves.
- Important! If paralanguage changes then the message changes!

Haptics (touch)

- 5 Types/Functions
  - Positive feelings
  - Play
  - Control another’s behavior
  - Ritualistic
  - Task related
Physical Attractiveness

- The influence of attractiveness begins early in life.
- Posture, gestures, facial expressions, clothing and other behaviors are related.

Artifactual Communication / Clothing

- Involves manipulation of objects by person to communicate a meaning

Proxemics (Distance)

Refer to the zones/rings around the body used to protect one from physical/emotional threats.
Territoriality
- Territory is fixed space.
- Secondary (not in bk)
- Public

Time (chronemics)
- Sends intentional and unintentional msgs
- Indicator of status
- Cultural differences

Environment
- Can reflect and shape interactions.
Nonverbal Communication is Rule-Governed

- What happens when we break the rules?????